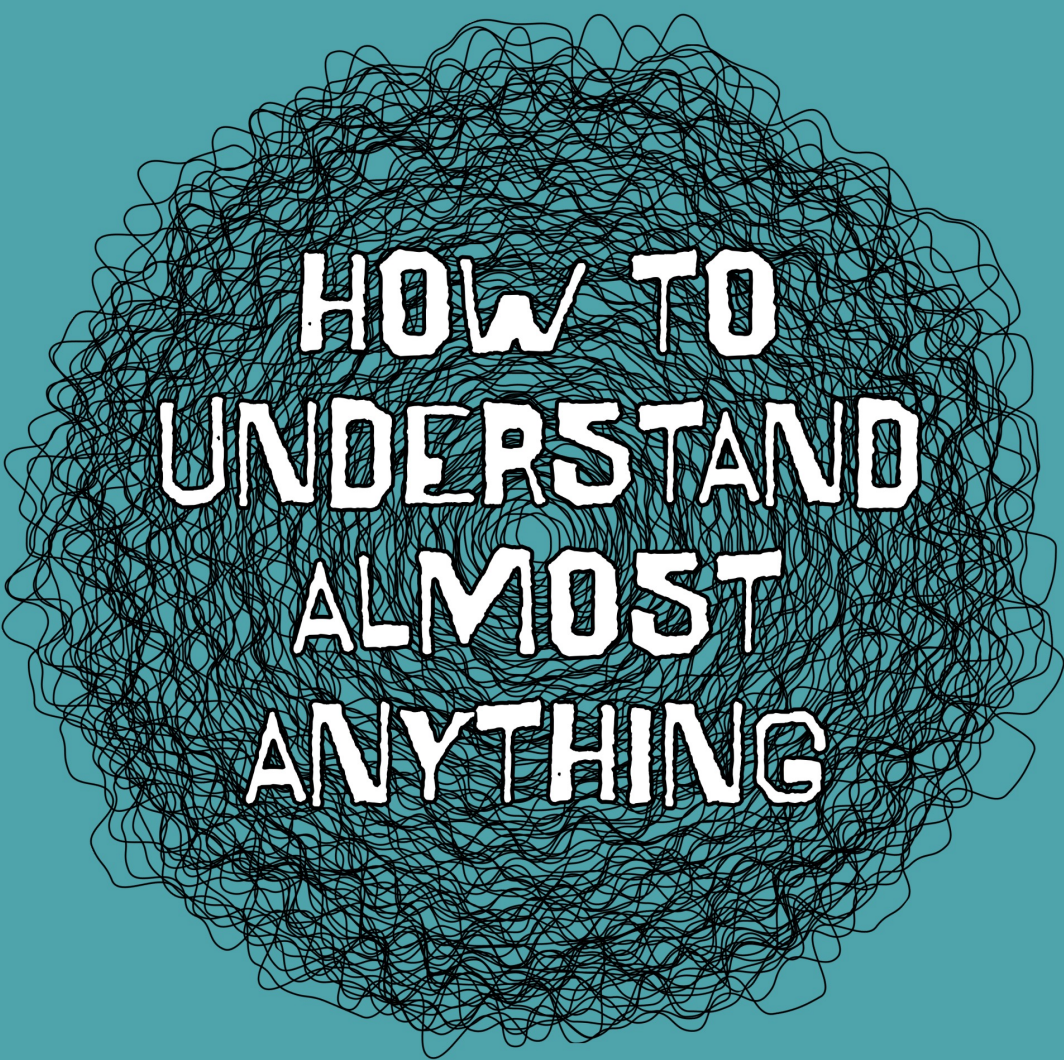


HOW TO  
UNDERSTAND  
ALMOST  
ANYTHING

# DOMAIN ANALYSIS FOR PRACTITIONERS

**Markus Voelter**

[voelter.de](https://voelter.de)



**HOW TO  
UNDERSTAND  
ALMOST  
ANYTHING**

# DOMAIN ANALYSIS FOR PRACTITIONERS

Based on the book of  
the same name:

<http://voelter.de/htuaa>

There's a discount  
code for the PDF  
version at Leanpub:



<https://leanpub.com/markusvoelter-htuaa/c/oop23>  
(expires end of February)





# INTRODUCTION

# What is Domain Analysis

As the book title says:

**An approach, a set of practices,  
to understand almost anything.**





# What is Domain Analysis

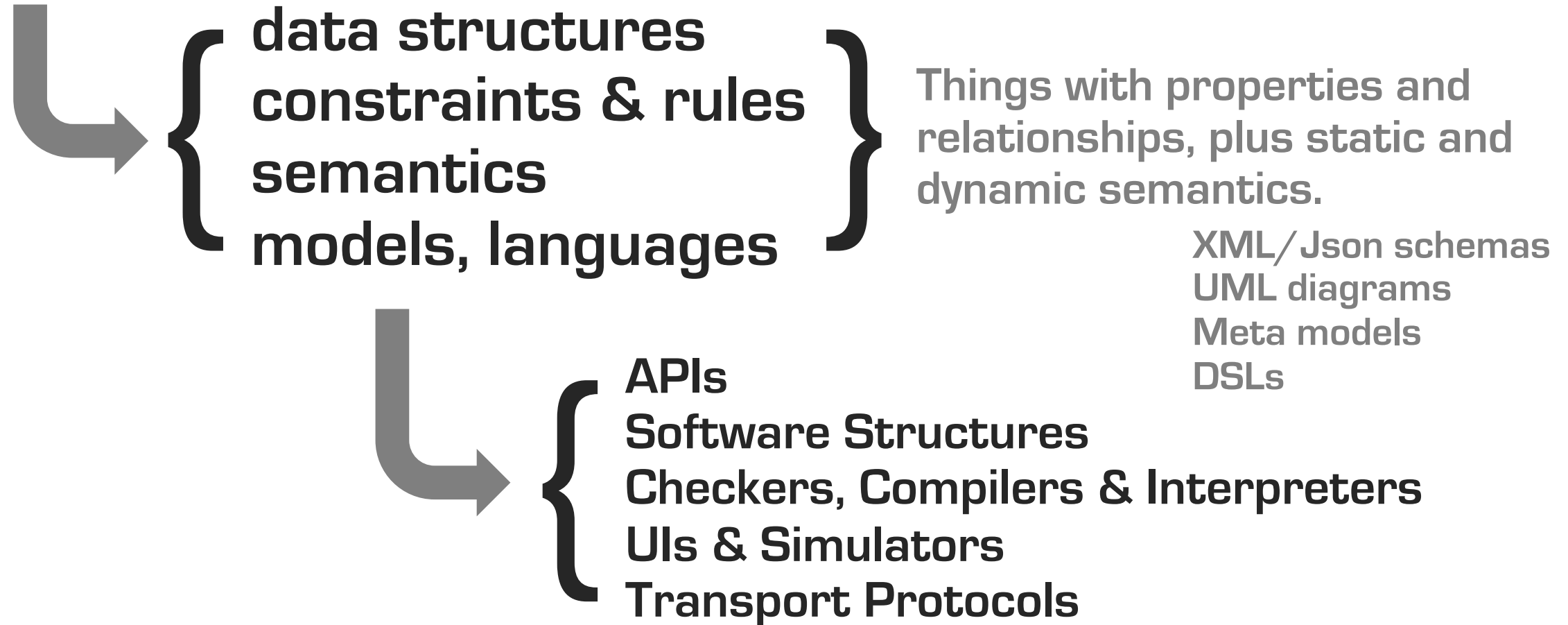
A **domain** is an area of interest and expertise often owned by a particular organisation.

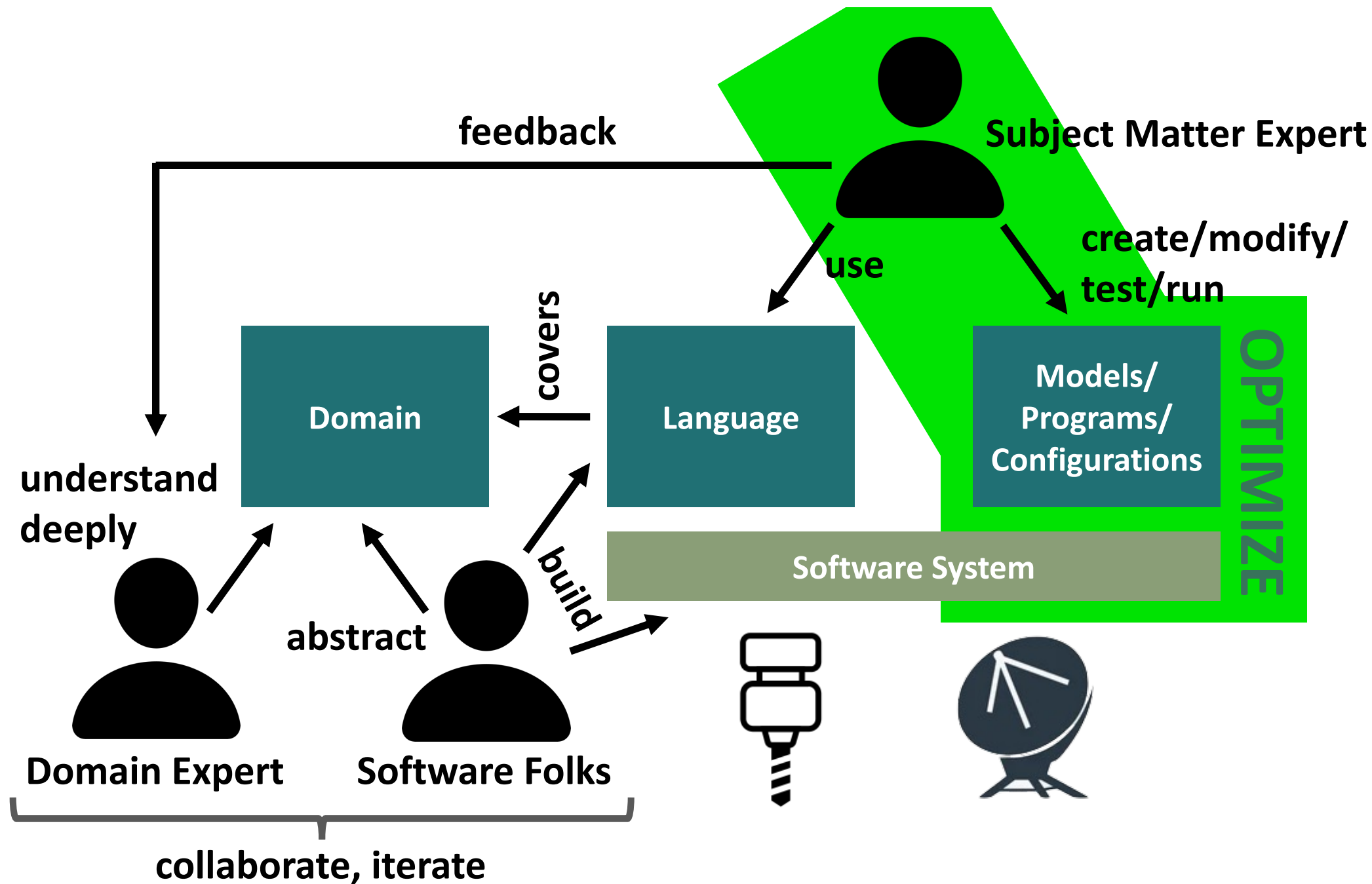
There are usually people who are **experts** in the domain, they understand large parts of the subject matter.

**Domain Analysis** is about **capturing** this subject matter outside the brains of the experts to:

- make it accessible to a wider range of people
- make it accessible to software tools.

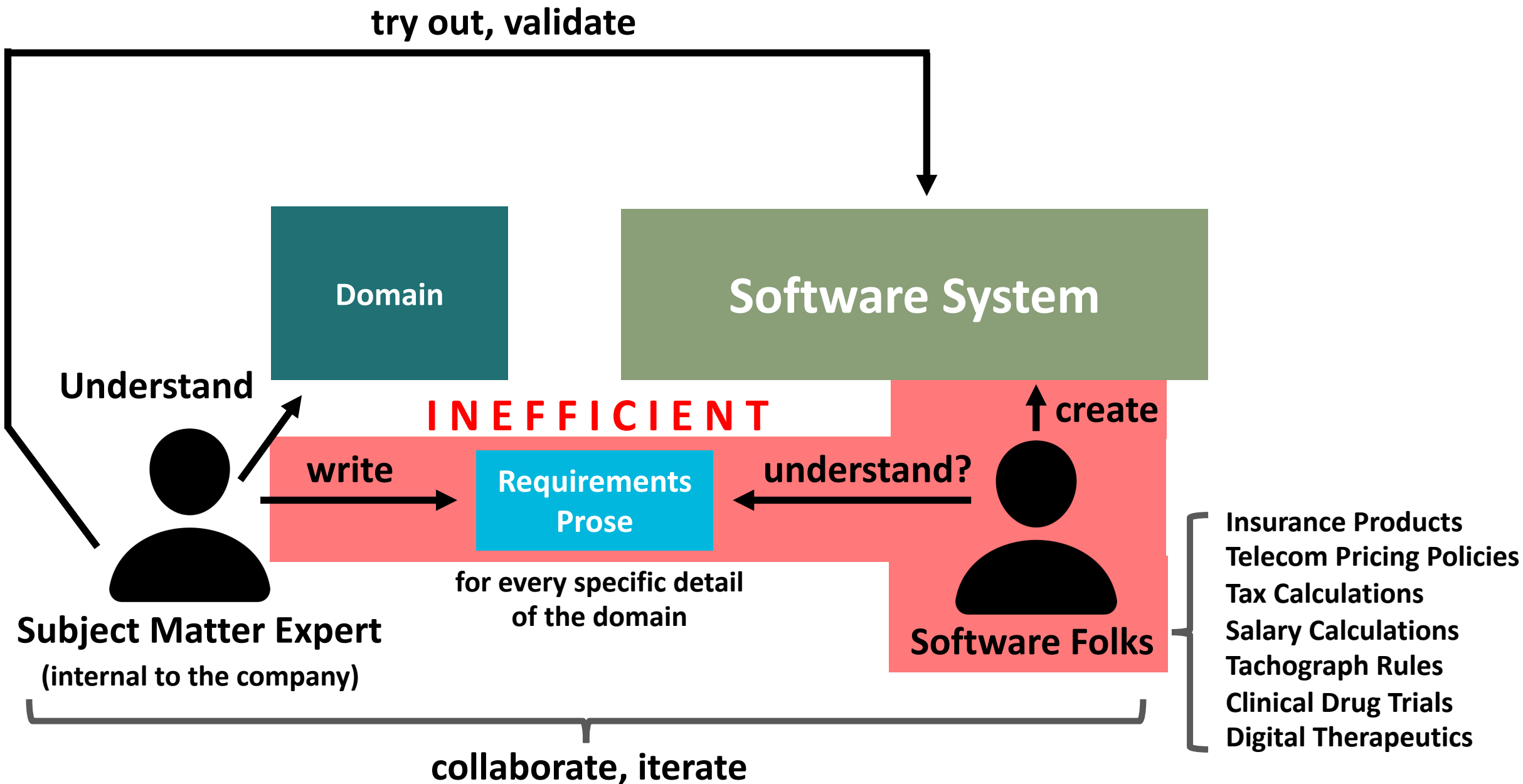
# “ Accessible to Software Tools ”







**Which is very different from .....**



## Example of concrete requirements

## Example of the language needed to express such requirements (and similar ones in the domain):

### Einkommensteuergesetz (EStG)

#### § 7b Sonderabschreibung für Mietwohnungsneubau

(1) <sup>1</sup>Für die Anschaffung oder Herstellung neuer Wohnungen, die in einem Mitgliedstaat der Europäischen Union belegen sind, können nach Maßgabe der nachfolgenden Absätze im Jahr der Anschaffung oder Herstellung und in den folgenden drei Jahren Sonderabschreibungen bis zu jährlich 5 Prozent der Bemessungsgrundlage neben der Absetzung für Abnutzung nach § 7 Absatz 4 in Anspruch genommen werden. <sup>2</sup>Im Fall der Anschaffung ist eine Wohnung neu, wenn sie bis zum Ende des Jahres der Fertigstellung angeschafft wird. <sup>3</sup>In diesem Fall können die Sonderabschreibungen nach Satz 1 nur vom Anschaffenden in Anspruch genommen werden. <sup>4</sup>Bei der Anwendung des Satzes 1 sind den Mitgliedstaaten der Europäischen Union Staaten gleichgestellt, die auf Grund vertraglicher Verpflichtung Amtshilfe entsprechend dem EU-Amtshilfegesetz in einem Umfang leisten, der für die Überprüfung der Voraussetzungen dieser Vorschrift erforderlich ist.

(2) <sup>1</sup>Die Sonderabschreibungen werden

1.

durch Baueinstellung nach dem 31. Dezember 2022 und vor dem 1. Januar 2027 oder Bauantragstellung nach dem 31. Dezember 2022 und vor dem 1. Januar 2027 hergestellt werden, die die Voraussetzungen nach Absatz 1 erfüllen und zu dem 1. Januar 2022 oder dem 1. Januar 2027 gehören auch die zu dem 1. Januar 2022 oder dem 1. Januar 2027

2.

Wohnungen, die aufgrund eines nach dem 31. Dezember 2022 und vor dem 1. Januar 2027 gestellten Bauantrags nach dem 31. Dezember 2022 und vor dem 1. Januar 2027 hergestellt werden, in einem Gebäude liegen, das nach dem 31. Dezember 2022 und vor dem 1. Januar 2027 erfüllt und dies durch die Qualitätssicherung nach Absatz 1

(3) Bemessungsgrundlage ist

Herstellungskosten der nach Absatz 2 begünstigten Wohnung, jedoch

1.

maximal 2 000 Euro je Quadratmeter Wohnfläche für Wohnungen im Sinne des Absatzes 2 Satz 2 Nummer 1 und

2.

maximal 2 500 Euro je Quadratmeter Wohnfläche für Wohnungen im Sinne des Absatzes 2 Satz 2 Nummer 2.

Express this  
and all the other laws

Lots of it.  
Changes all the time.

Subject Matter Expert

Currencies

Dates

Percentages

Arithmetics

Comparisons

Conditionals

(+w)

Round

Limiting

Summations

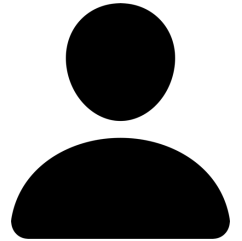
Temporal

Year/M

Data/Lookup Tables

Versioning (each year things change)

Testing



Domain Expert  
Software Folks

With this

Less of it.  
Much more stable.



# INTERMISSION



How is this related?

## Definition (Wikipedia)

- place the primary focus on the core domain and domain logic;
- base complex designs on a model of the domain (UL);
- initiate a creative collaboration between technical and domain experts to iteratively refine a conceptual model that addresses particular domain problems.

Ubiquitous Language



## PLUS (me)

- reify the conceptual model into a DSL that allows the domain experts to directly express subject matter in an executable and testable way.

**More Wikipedia:** Critics of DDD argue that developers must typically implement a great deal of isolation and encapsulation to maintain the model as a pure and helpful construct.

**Working with DSLs is a bit like DDD++ and I am surprised not more DDDers care.**

## Critics?

I think this isolation is a massive benefit.

## Why would you WANT to do that?

Subject Matter Experts are empowered – no longer 2nd class “behind” devs.

Devs can focus on technical concerns, don’t have to understand domain

Subject matter is portable, the legacy problem is much reduced

Collaboration between SMEs and devs better because focus is shared

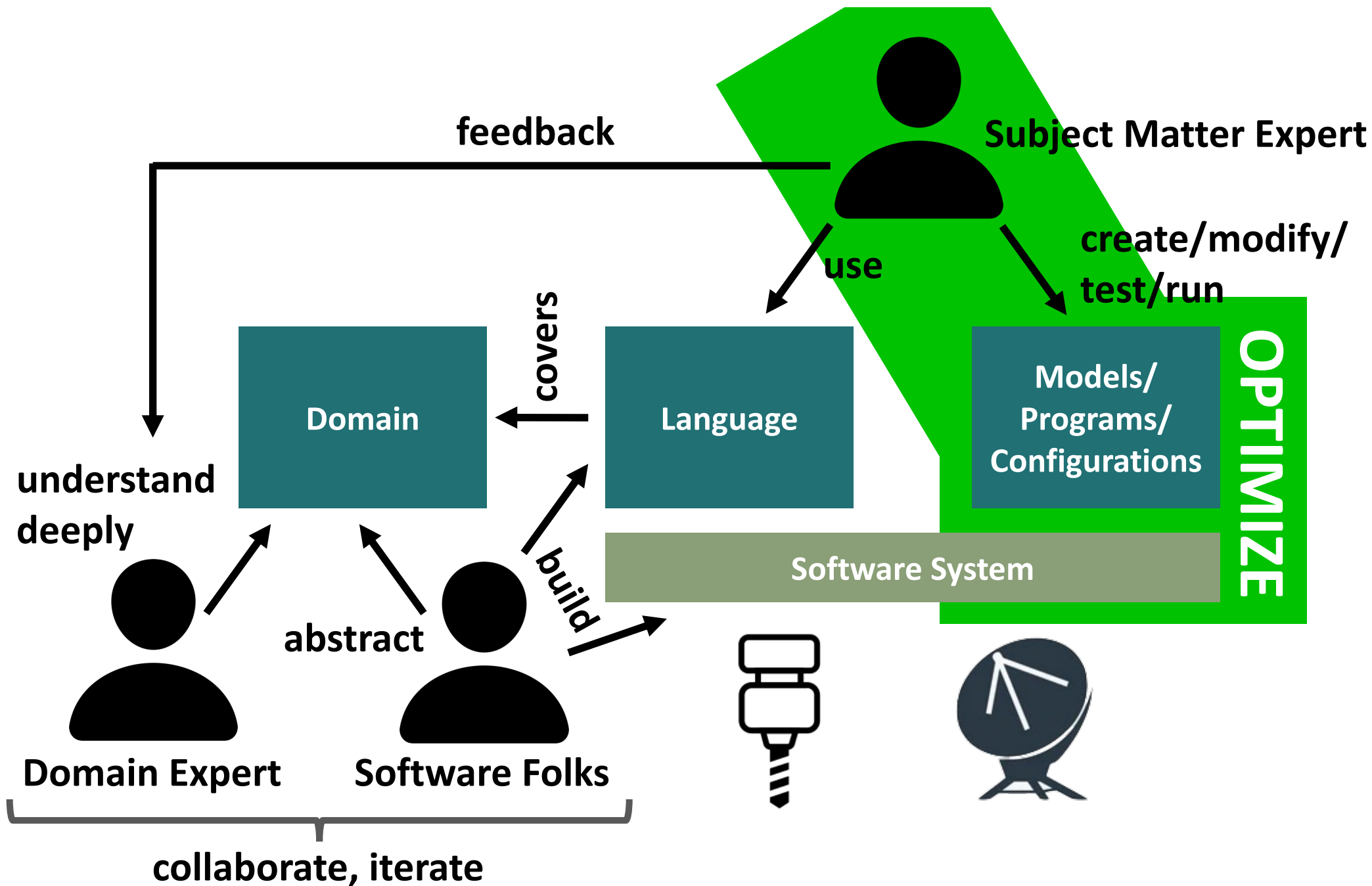
Done right, the overall subject matter development process is faster

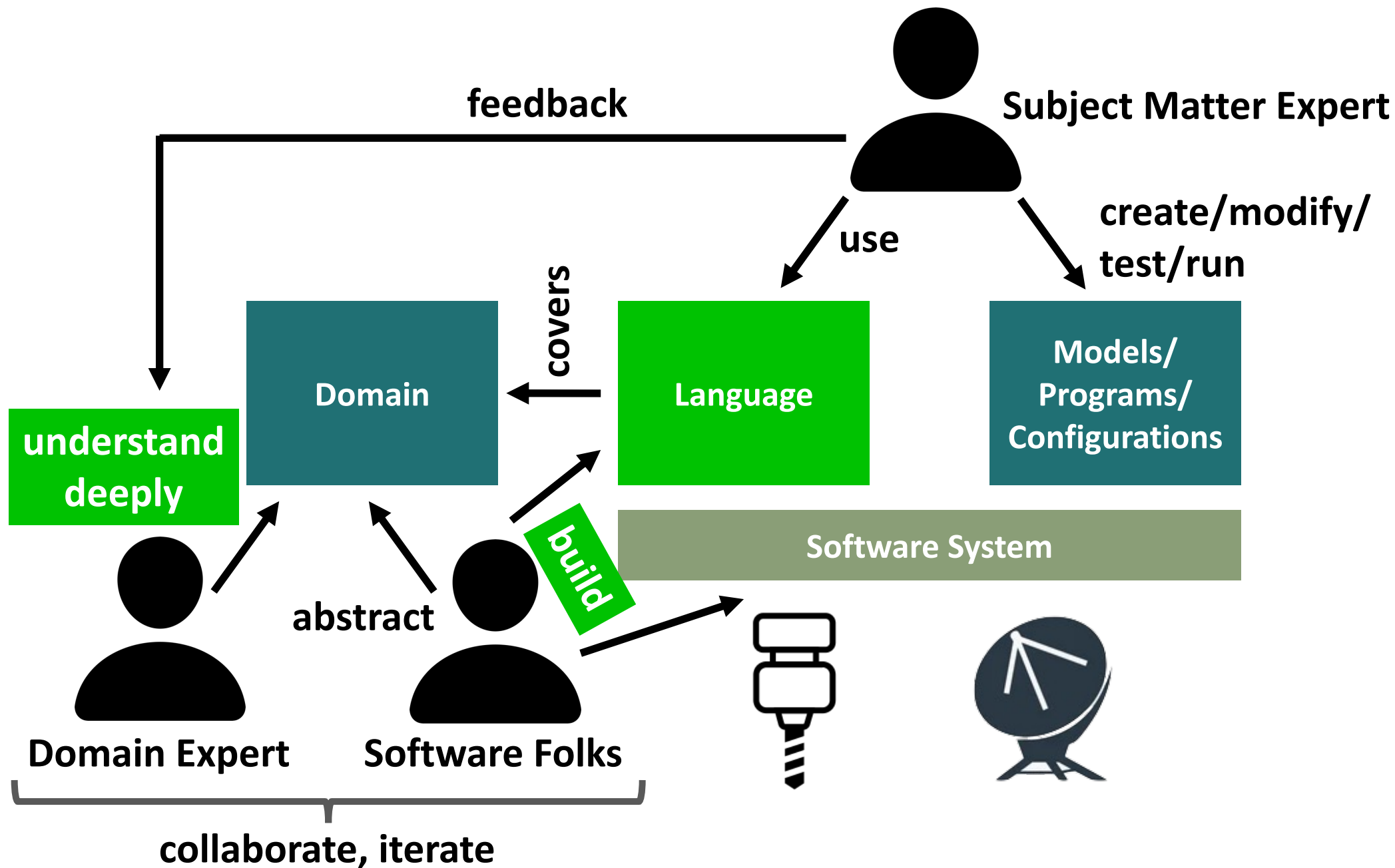




AND NOW BACK TO  
OUR REGULARLY  
SCHEDULED  
PROGRAMMING







# A whole bunch of ingredients

Understand the domain

Design the Language

Implement language and tools

Architect the software system

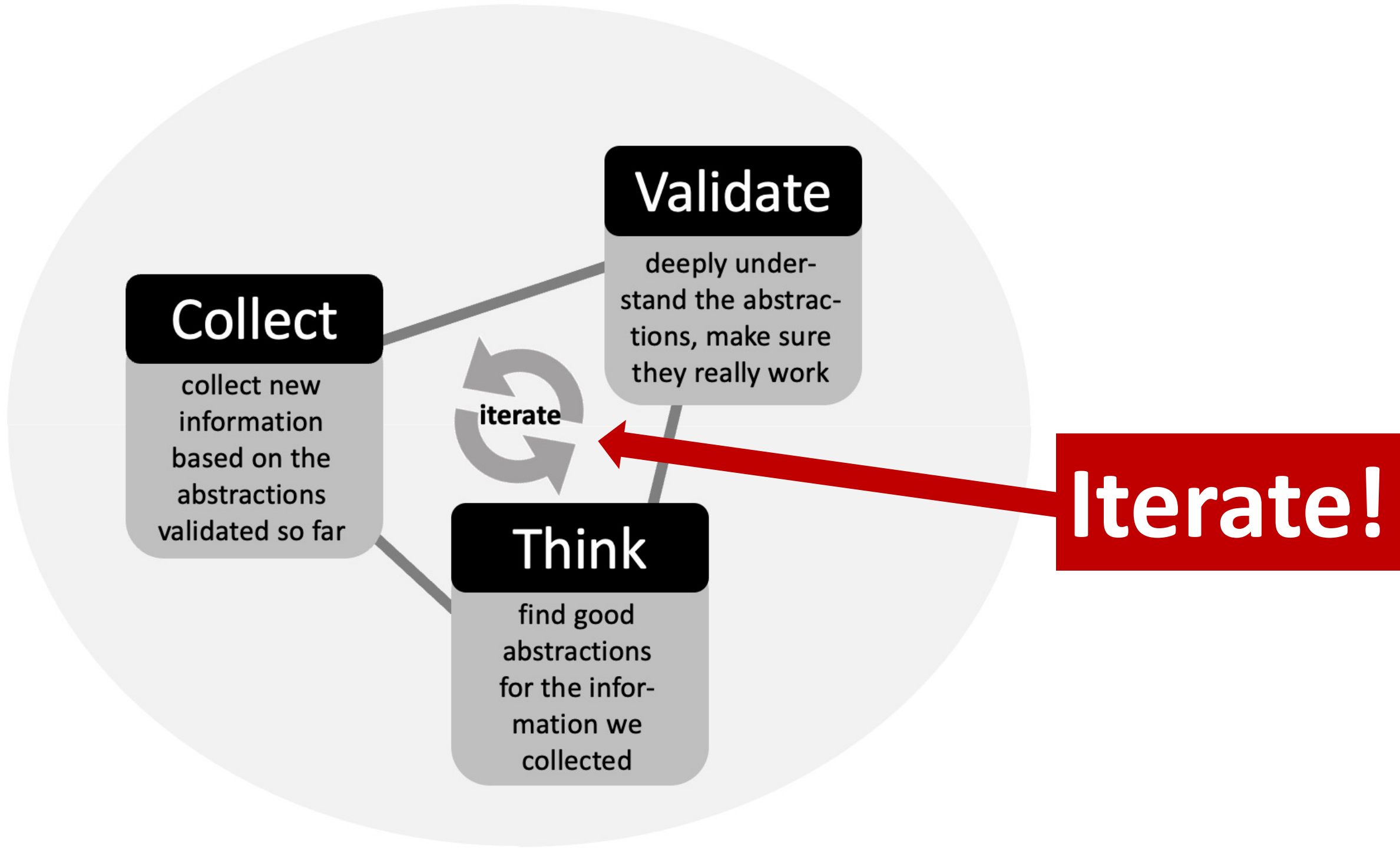
Implement runtimes & generators

Introduce to organisation





**Understand  
the domain**





**COLLECT**

**Bounds of the domain.**

**Say what's out, and why.**

**Connections to the surroundings.**

**Similar to context diagrams in software architecture.**

Say what's out, and why.

# Connections to the surroundings.

Similar to context diagrams  
in software architecture.

# People over stuff



# People

# Documents

# Code



Outdated

Imprecise

Loveless

Status Quo



# People over stuff



# People Documents

Code { Status Quo  
Hidden Domain Semantics



# Hidden Languages



People  
Documents  
**Code**

**Hidden Languages**

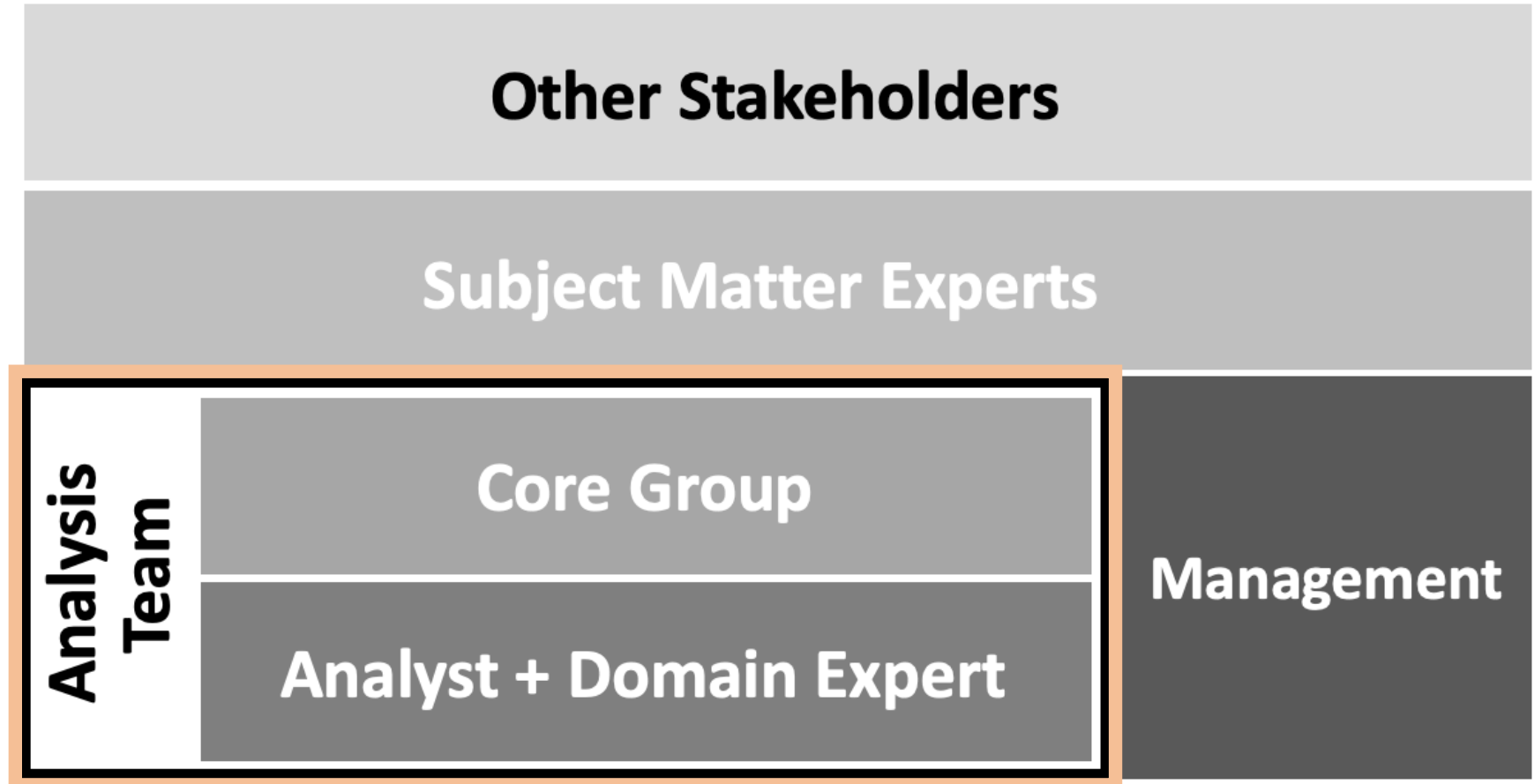
Word templates  
XML Schemas  
Excel Sheets

# People over Stuff

# People

3 .. 7

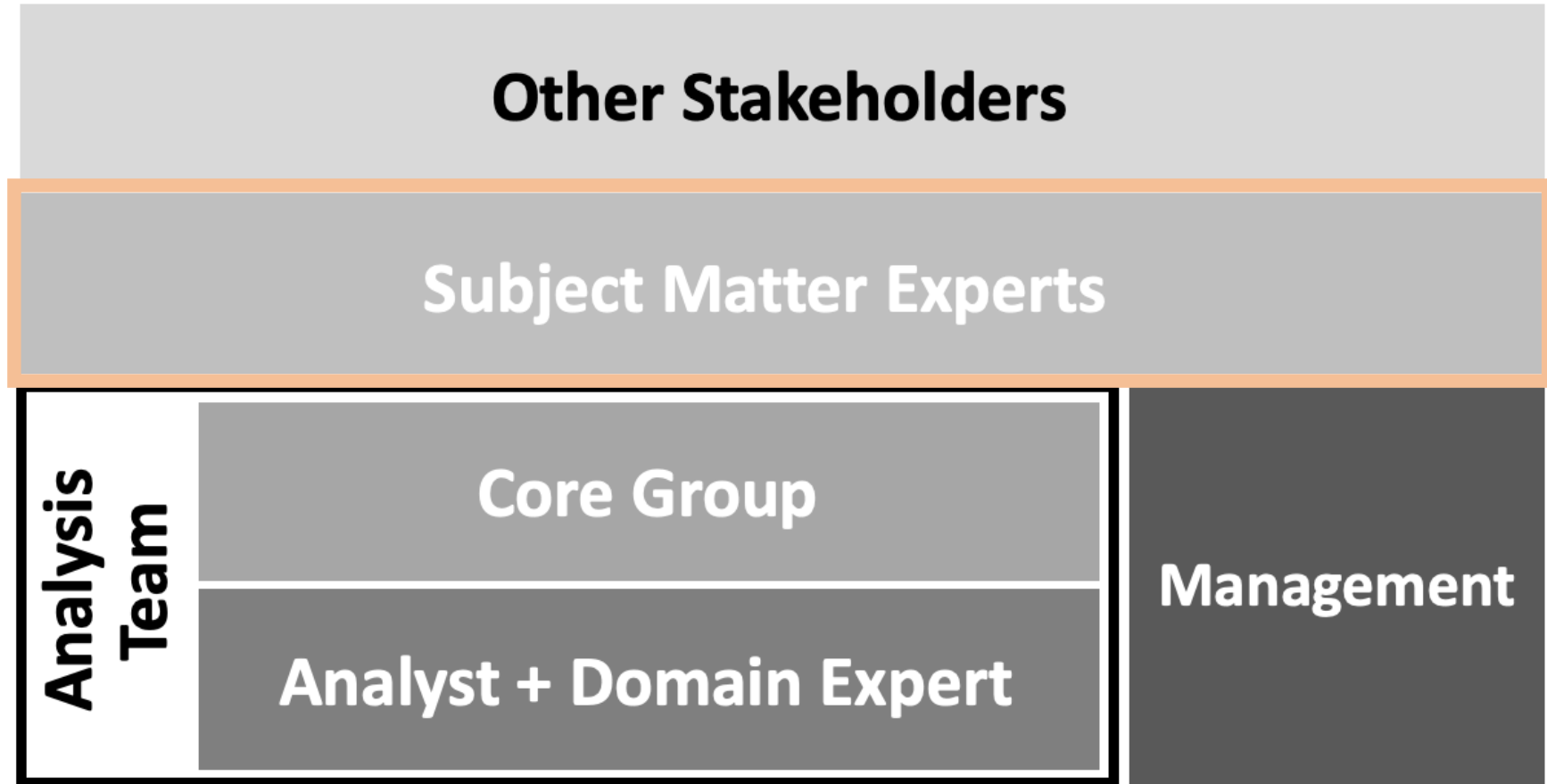
Participate  
regularly  
and deeply  
understand  
the results



# People over Stuff

# People

Validate results,  
contribute feedback  
and special topics



# People over Stuff

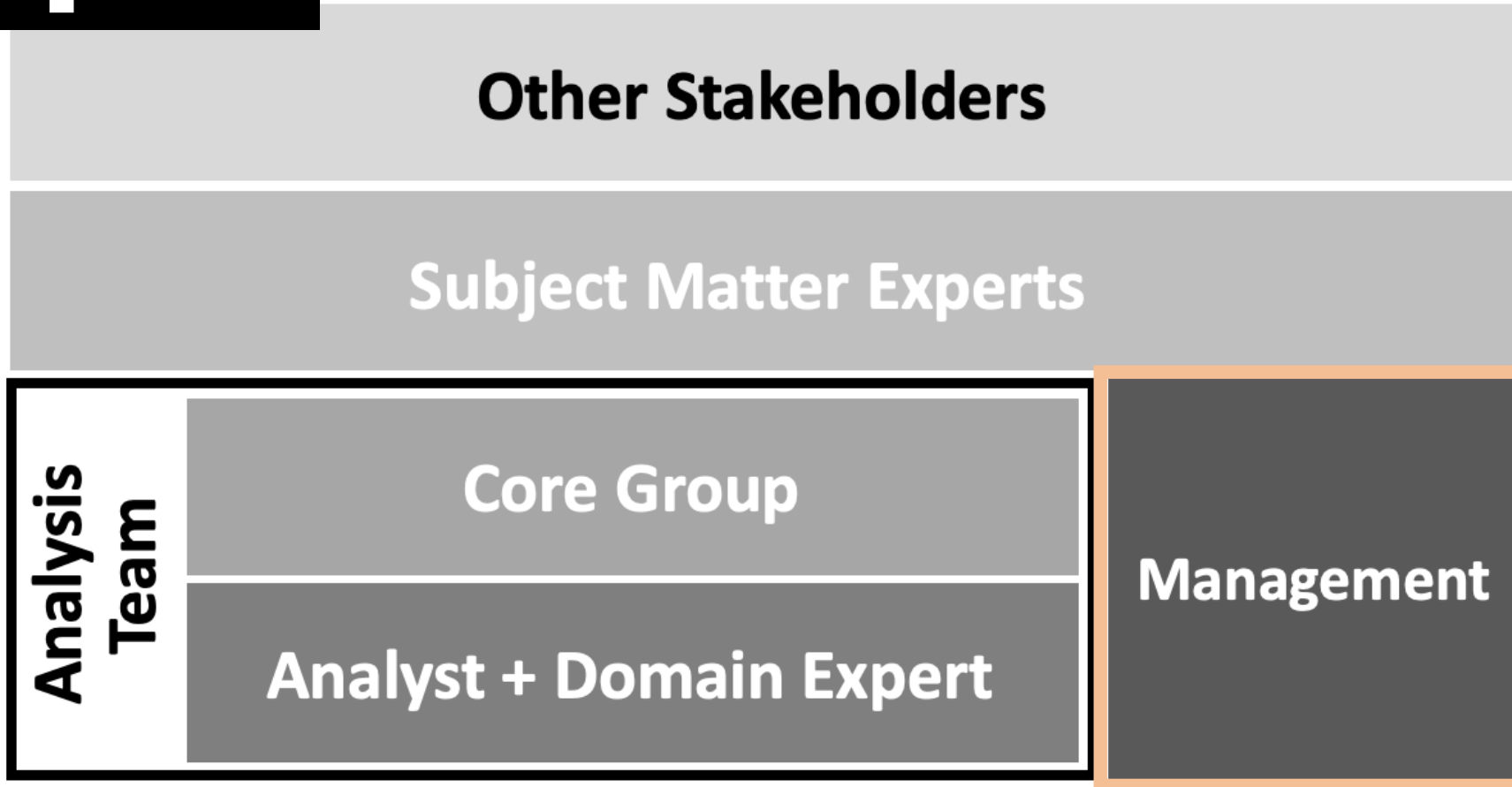
# People

Less regular  
feedback



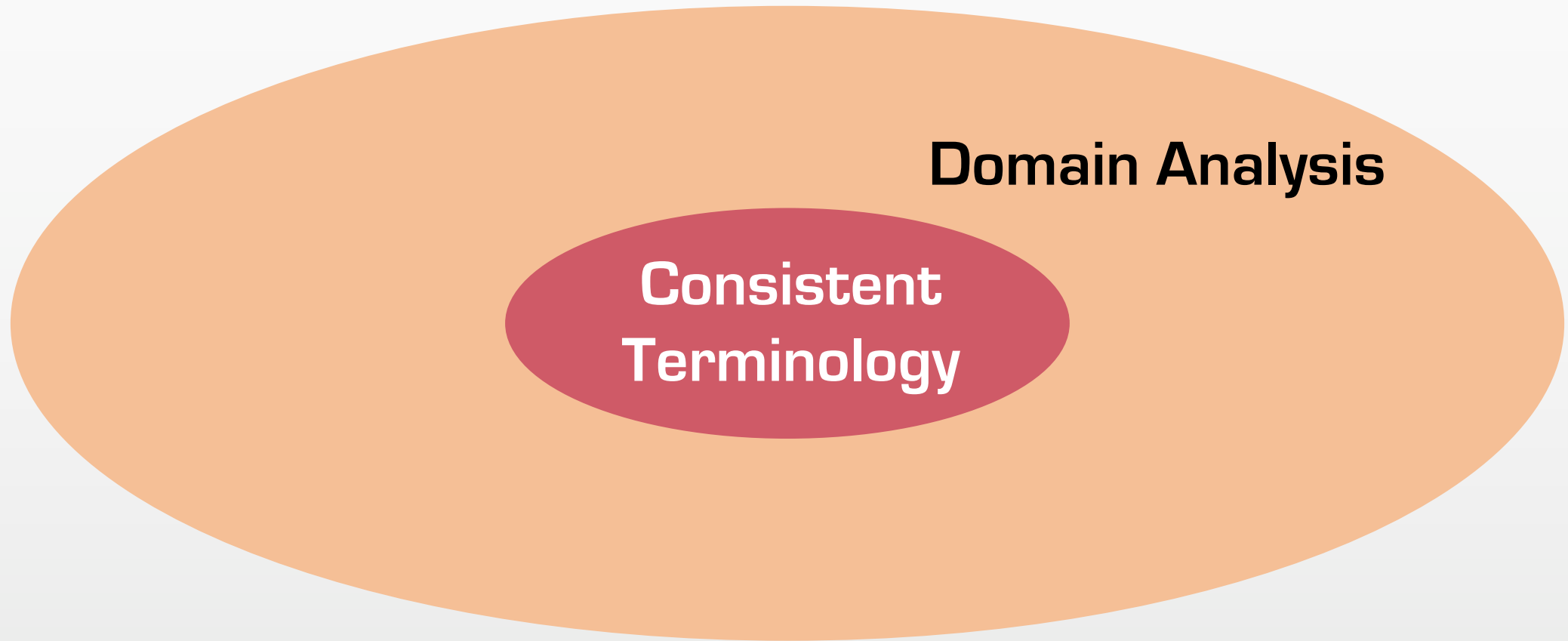
# People over Stuff

# People



Scope,  
priorisation,  
decisions  
that affect  
business

# Consistent Terminology



Domain analysis is much more than a glossary; but without agreed terminology, a domain analysis cannot succeed.



# Workshops



Primary means  
of **collecting**  
information  
and feedback.

# Workshops

## The basics: Moderation



Ensure regular **breaks**

Allow **everyone** to speak

Have an **agenda** and **stick** to the topic(s) at hand

Steer towards **conclusions** (and not just info exchange)

Capture **results** and open issues

**Stop** straw men & unrealistic, simplified statements

**Shut down** 'sabotage' (ego, politics)





# Workshops



But Wait...  
**THERE'S  
MORE!**

# Workshops



## Steering the analysis

Distinguish good and bad **quarrels**

Identify **rabbit holes**, and make sure you come up again.

Build a **mental model** and

- detect holes, inconsistencies

- verify the “right” abstraction level?

- give (counter)**examples** of the mental model

- encourage others to give examples.

Make sure everybody understands **agreements**.



# Workshops



**Mr. Analyst, tear down this model!**

# Workshops



**3** hours per session

**4** sessions per week

Keep the atmosphere friendly and professional. Bring cookies.



# Active Listening



**Re-explain** in your own words what you have understood

**State explicitly** what (you think) a speaker's words don't mean

**Rephrase** what was told in terms of the abstractions we have found so far

**Point out** if a speaker:

... makes **implicit assumptions** without saying those

... is **imprecise** (in terms of content or terminology)

... **contradicts** previous agreements (to reconsider either one)

... **mixes** different questions or aspects of the problem

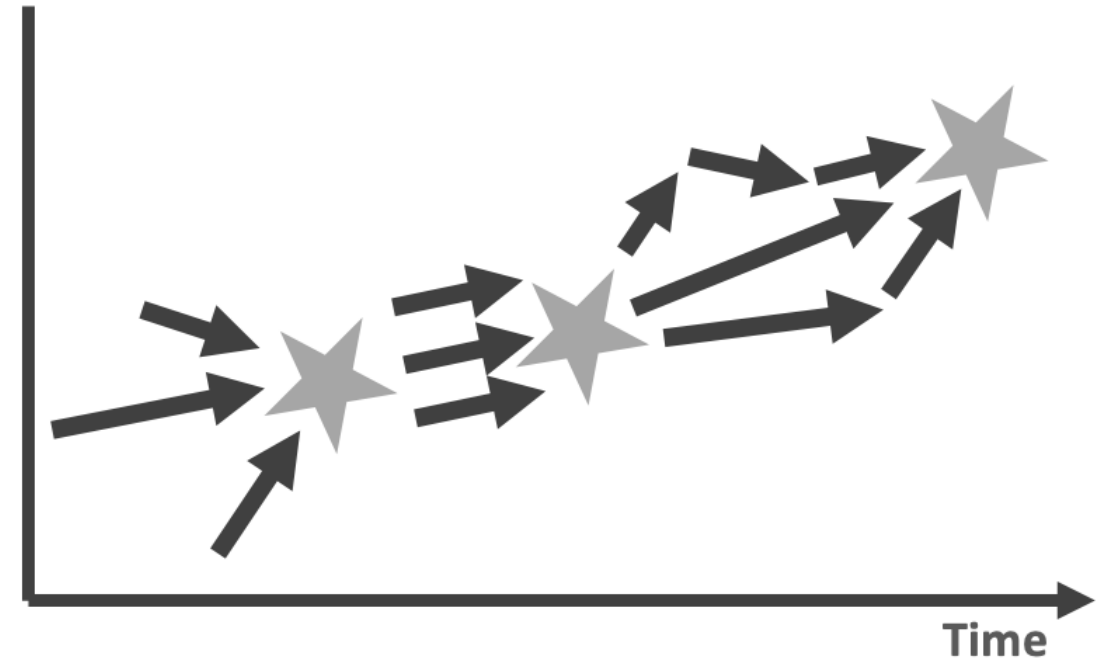
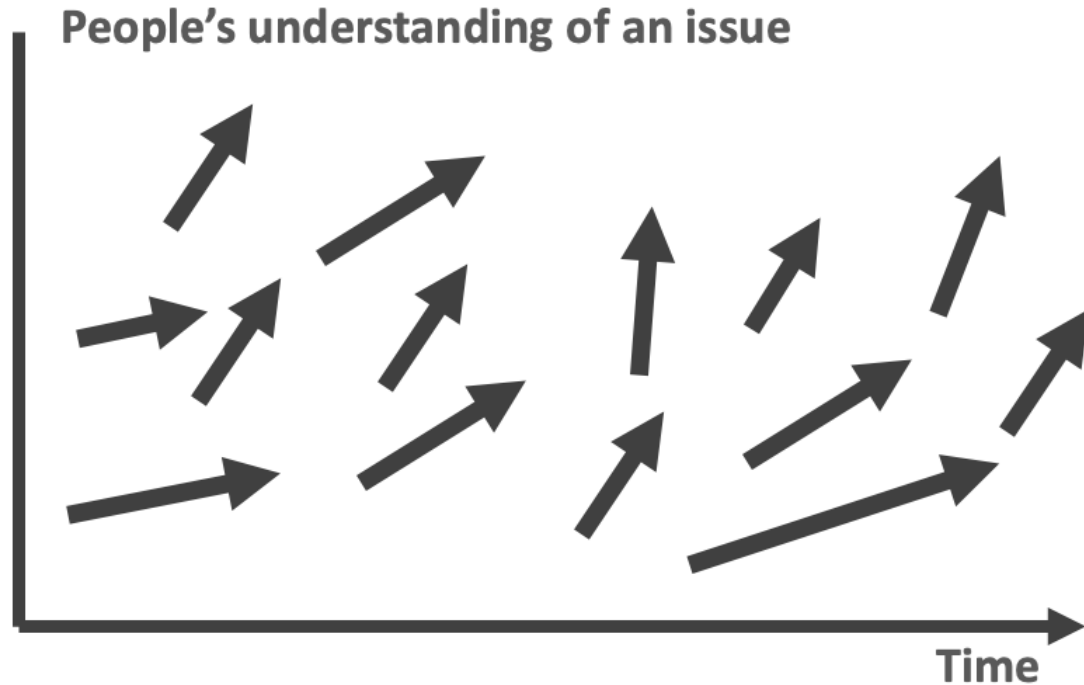
**Beware of appearing arrogant.**

**Acknowledge before criticism.**

**Beware of overwhelming the team.**

**You are probably the most meta-fluent.**

# Consistency vs. Change



At any point in time, the analysis team has a **joint, consistent understanding** of the domain. This will **evolve** over time.

# Dealing with Uncertainty



**Put it into a box so it doesn't spread uncontrollably.**

- What is the **precise problem** about which there is uncertainty?
- What are the **alternative solutions** to that problem, plus tradeoffs and examples?
- What **adjacent** or **related** questions are **certain**; what can we agree on?

 *the box*

# Capture Results

Similar to architecture  
decision records.

I suggest to use an issue tracker, because issues can be identified, commented, prioritised, searched. **BAN EMAIL!**

**Decisions plus Rationale** – what have we decided, and why.

**Scope and (counter)examples.**

**Open Questions** – what do we want to try to understand next

**Disagreements** – where can we currently not agree

**Keep it pragmatic, or it won't happen at all.**

**This is a team's working tool. Not for public consumption.**

**See also Domain Spec and Domain Impl.**



**THINK**

# Take time to think!

Completely full calendars prevent deep thinking and conceptual work.

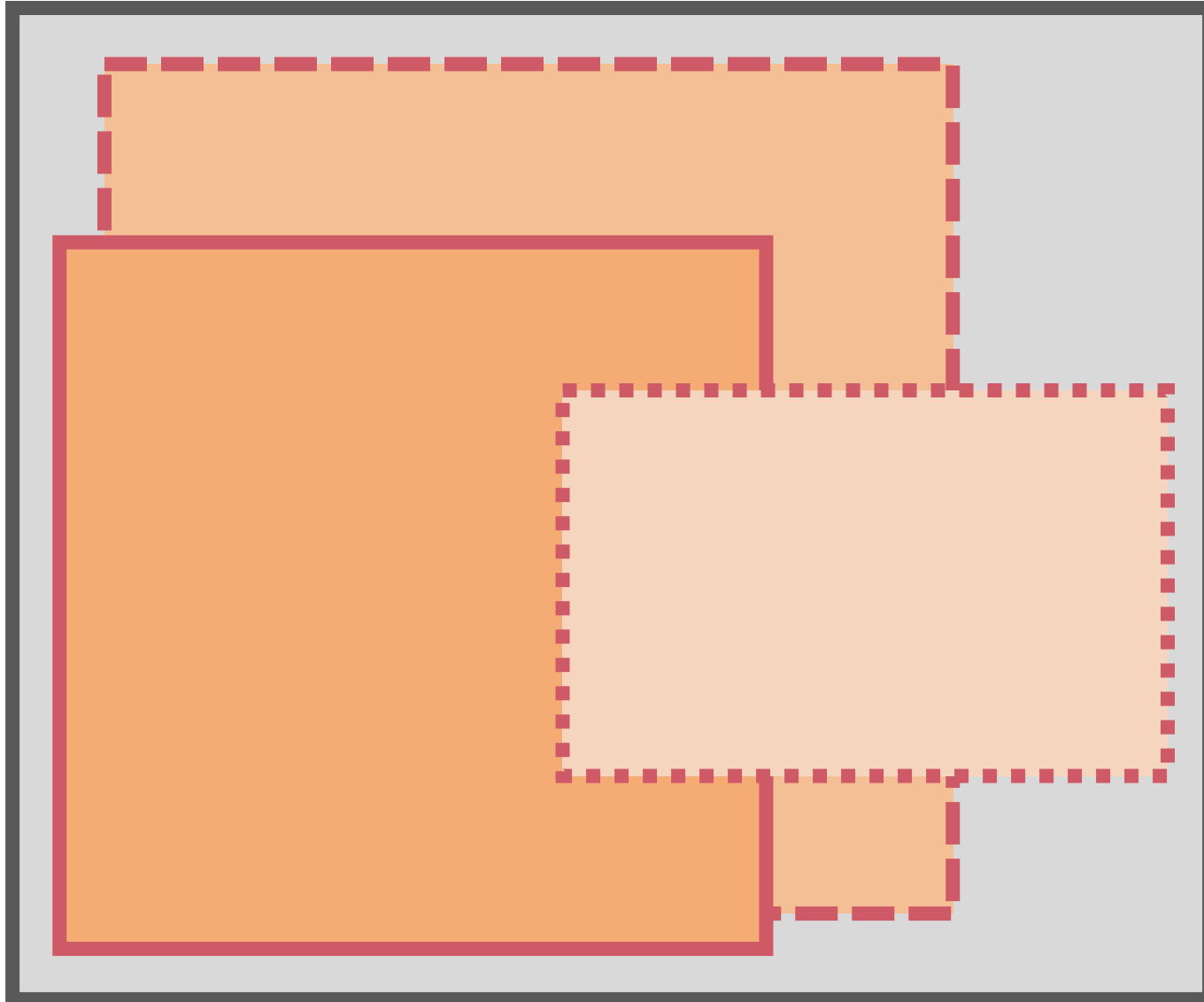
A trivial statement, but a problem in  
In many organisations nonetheless

Often best done in pairs.  
Eg. Analyst + Domain Expert





# Bounds of the Domain

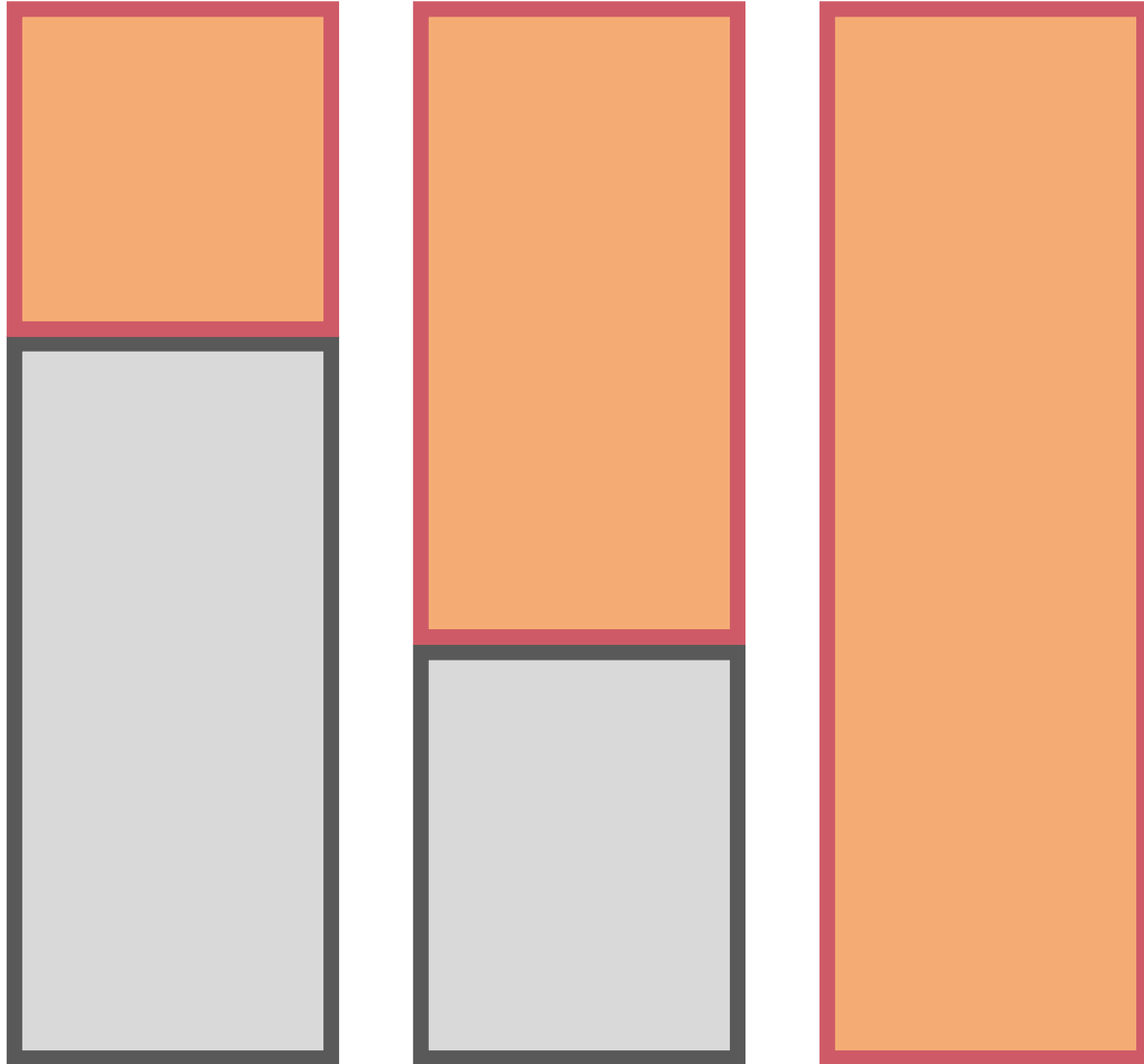


**Which parts of the domain  
should we include?**

**Will this destroy abstractions?**

**Foundational Question.**

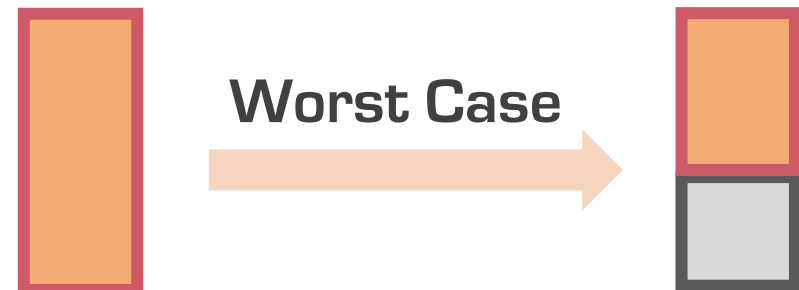
# Depth of the solution



Should we only rething/-write the „application layer“ and keep the backend infrastructure the same?

**Potentially lots of Complexity.**

Old system pollutes new abstractions  
Big mapping effort – Semantics!



# Identify, Question and Remove Cruft



Source of  
potentially  
unjustifiable  
complexity.

Historic accidents | Pragmatic shortcuts | Special solutions for (former) customers | Hacks to get things done or make things fast | Features that are no longer necessary | Changes in business strategy and priorities



# Identify, Question and Remove Cruft



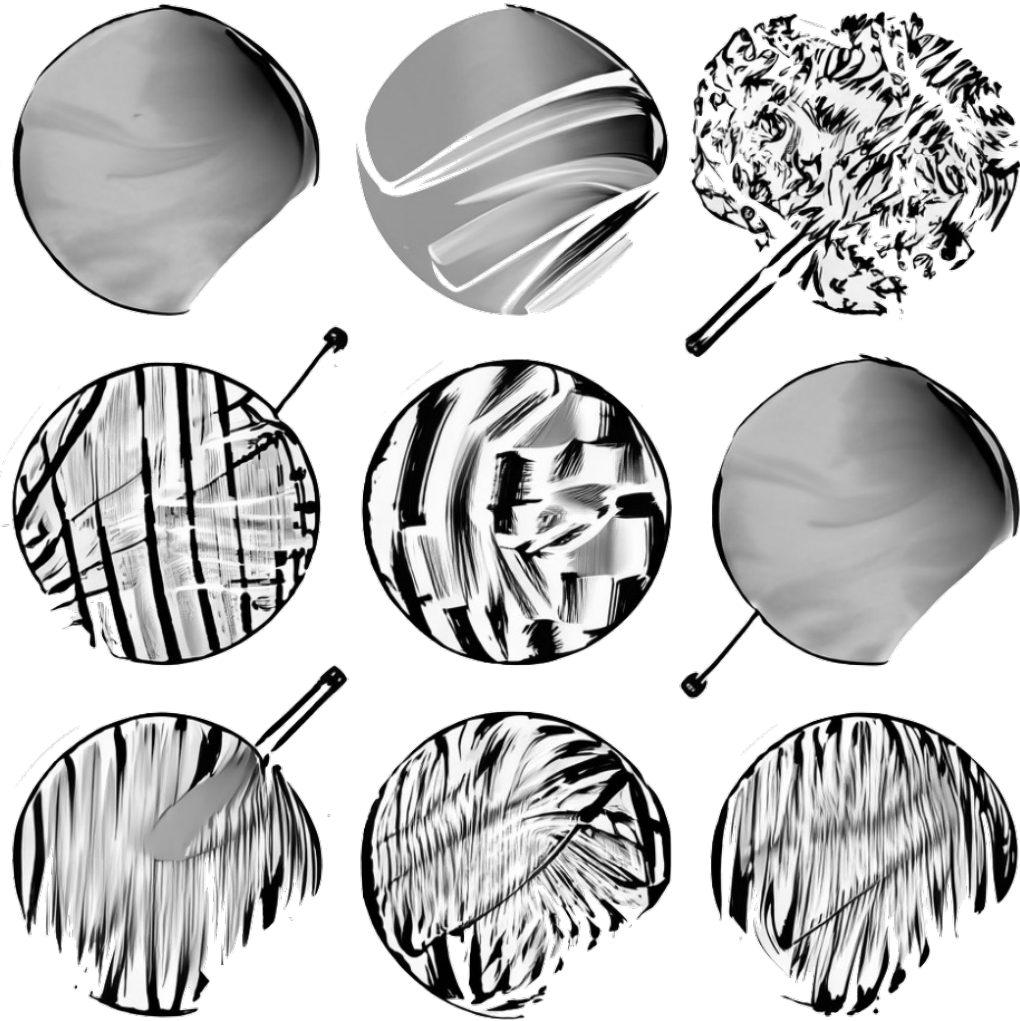
Source of  
potentially  
unjustifiable  
complexity.

Not always easy to **identify** (if `customerSpecialFlag` then)

Even harder to **decide to kill** it because nobody remembers reason why its there (but there must be one...). Management.

Illustrate the **price** you pay for keeping.

# Abstraction



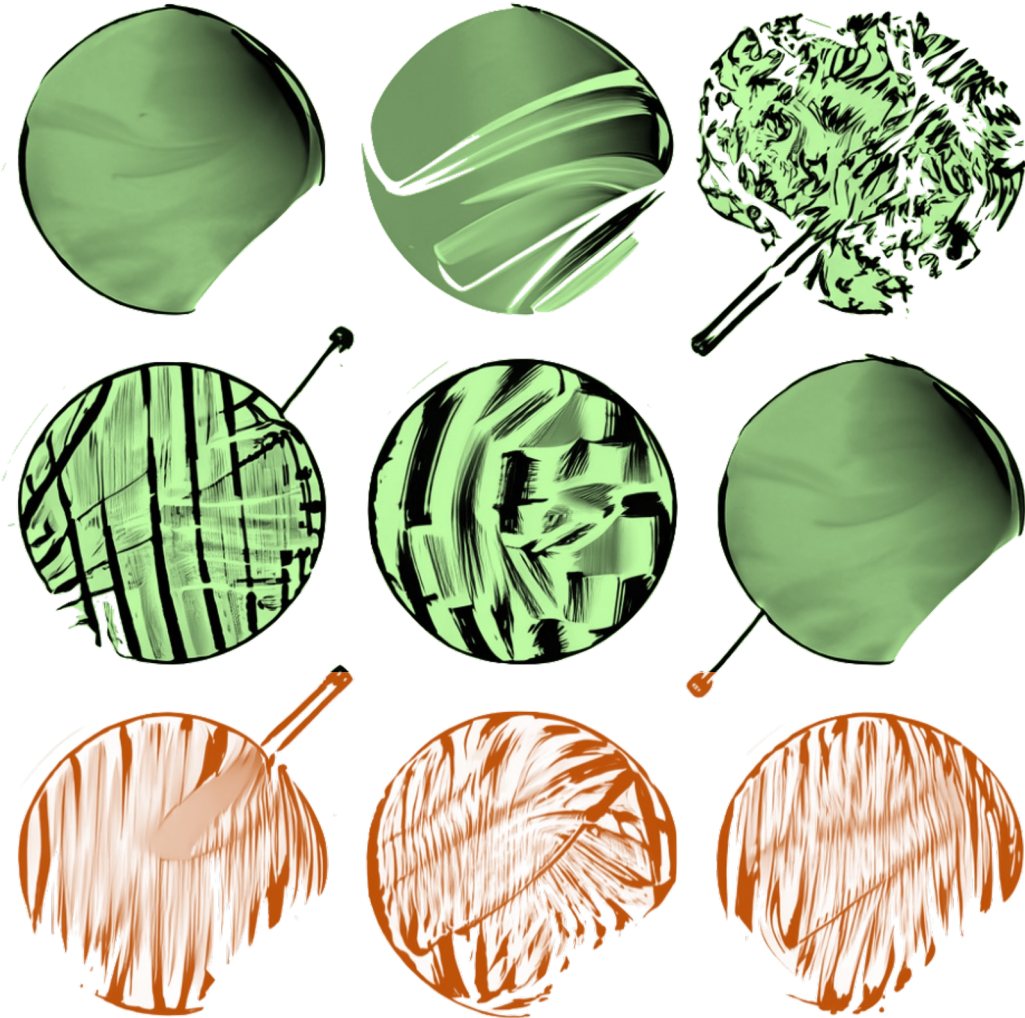
Cover the **whole** domain  
**Semantics** for purpose of the tool

**Expressive Power vs. Learnability**  
**Genericity vs. Specificity**

**Based on experience**  
+ a whole chapter of details in the book



# Abstractions for Testing

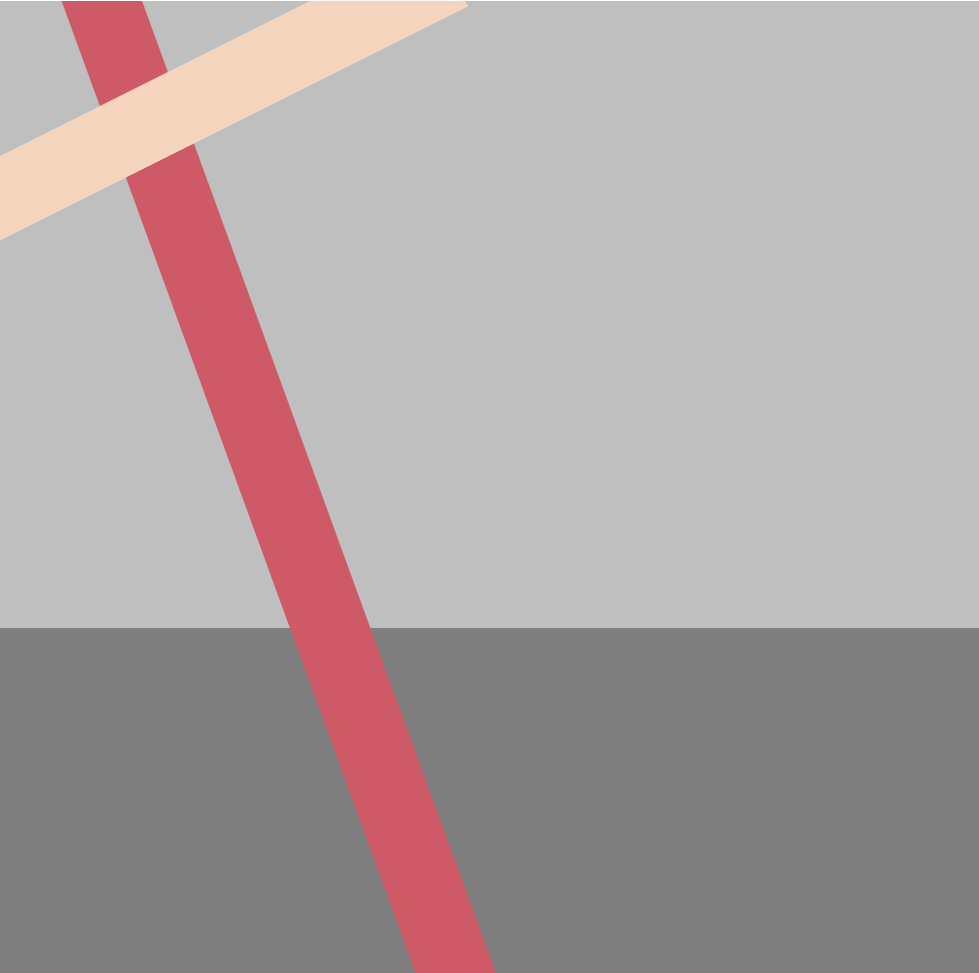


Cover the **whole** domain  
**Semantics** for purpose of the tool

**Expressive Power vs. Learnability**  
**Genericity vs. Specificity**

**Based on experience**  
+ a whole chapter of details in the book

# Platforms and Crosscuts



The **platform** contains things that are foundational, that are the same everywhere, and therefore do not have to be described by the language your are trying to build.

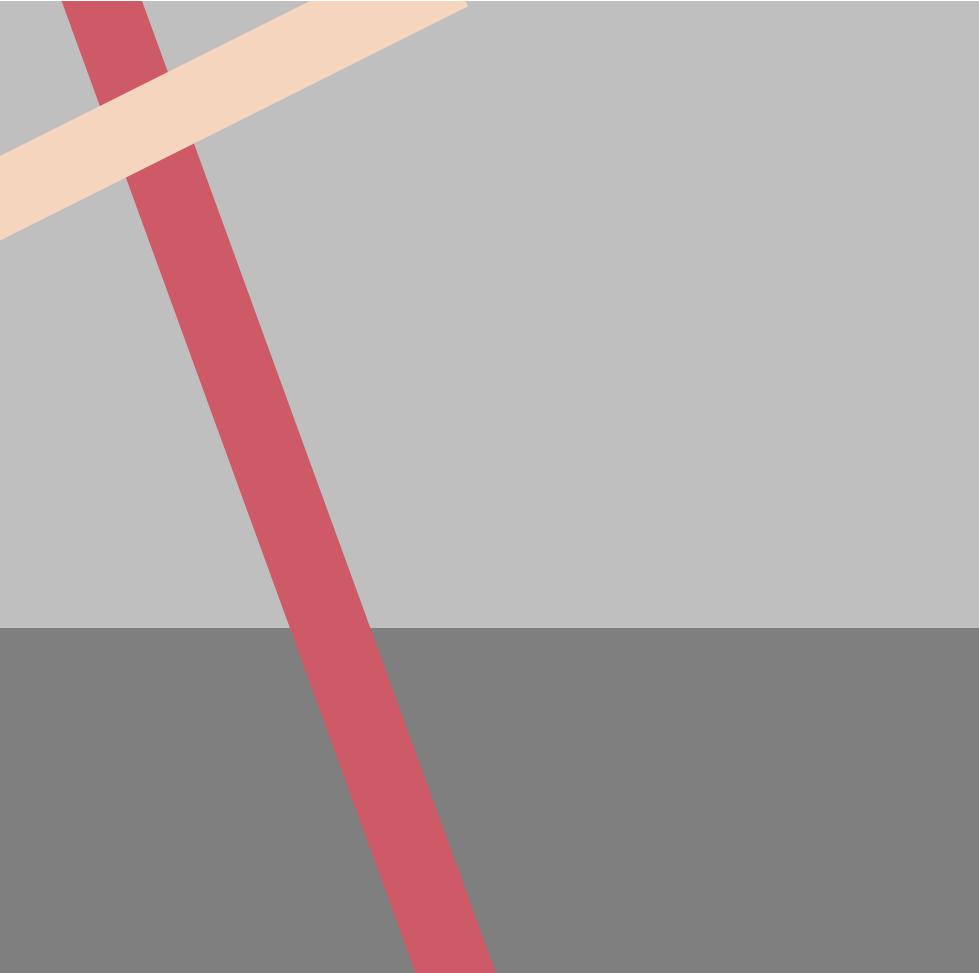
e.g. persistence, transport, UI

Crosscuts are things that should be done **consistently** throughout the system and affect many parts of the language.

e.g. dealing with time, versioning



# Platforms and Crosscuts



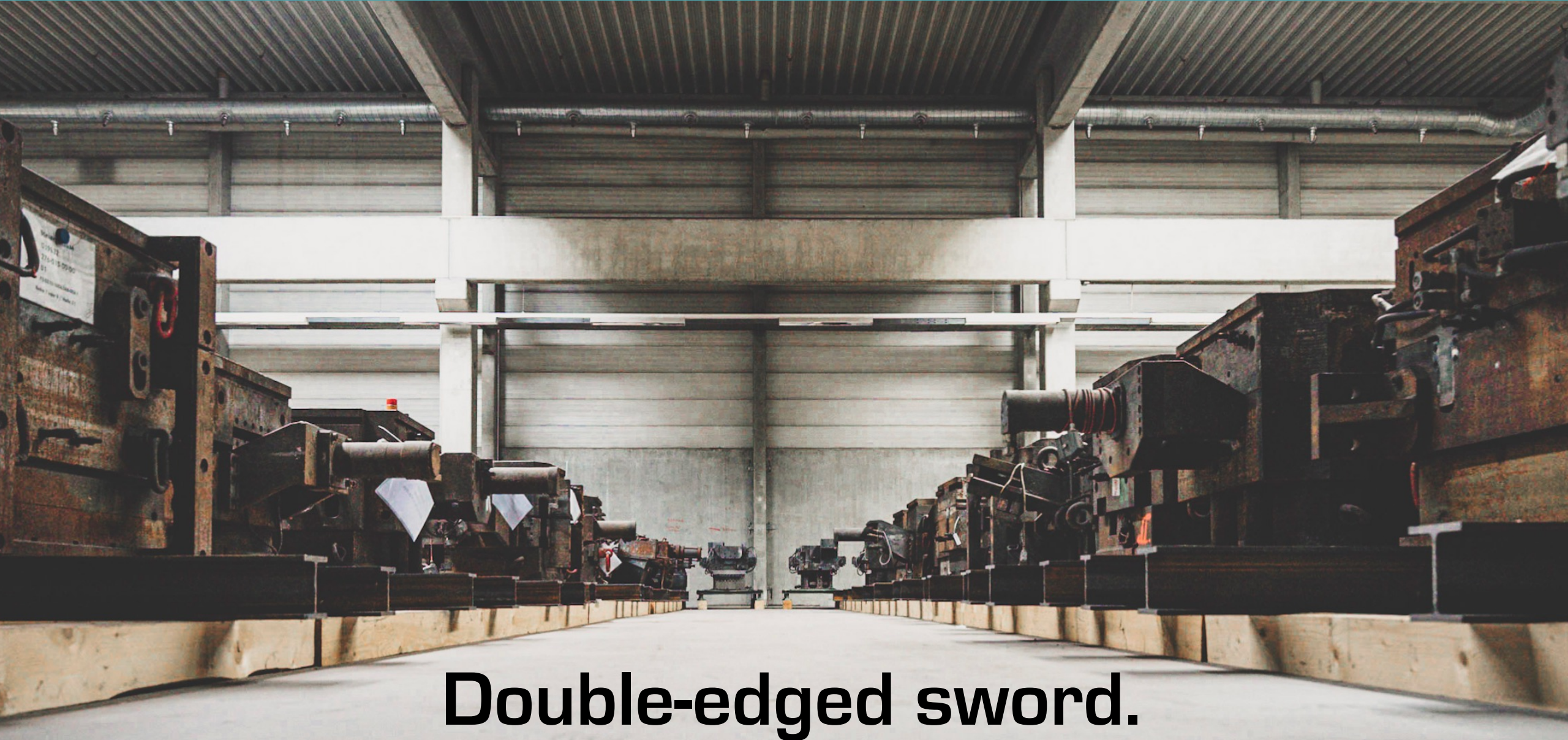
## Platform

often a relatively natural outcome  
of the domain analysis.

## Crosscuts

often hard to discover.  
often where the value lies.

# Industry Standards



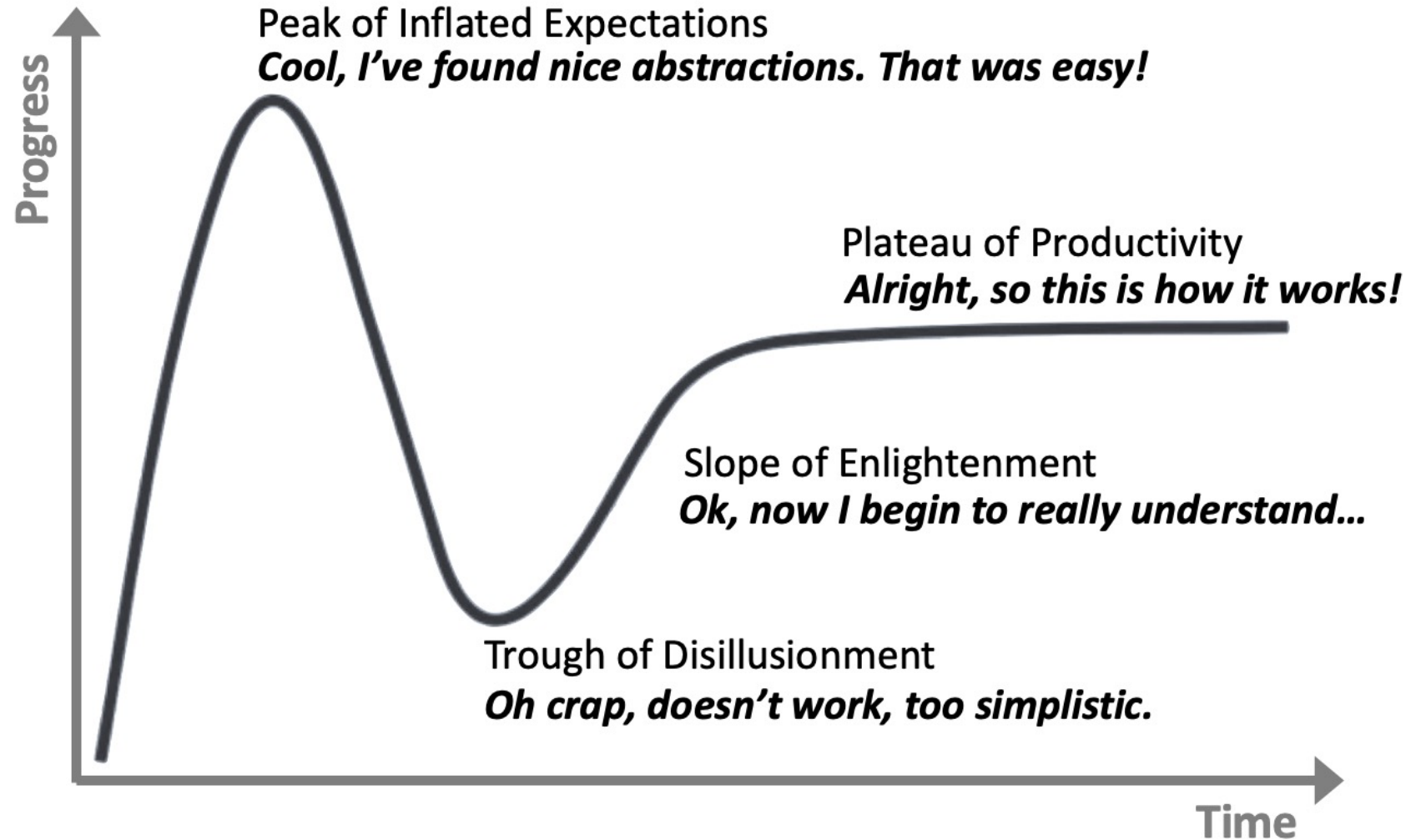
**Double-edged sword.**

# Ups and Downs

It's structurally similar to the well known hype cycle

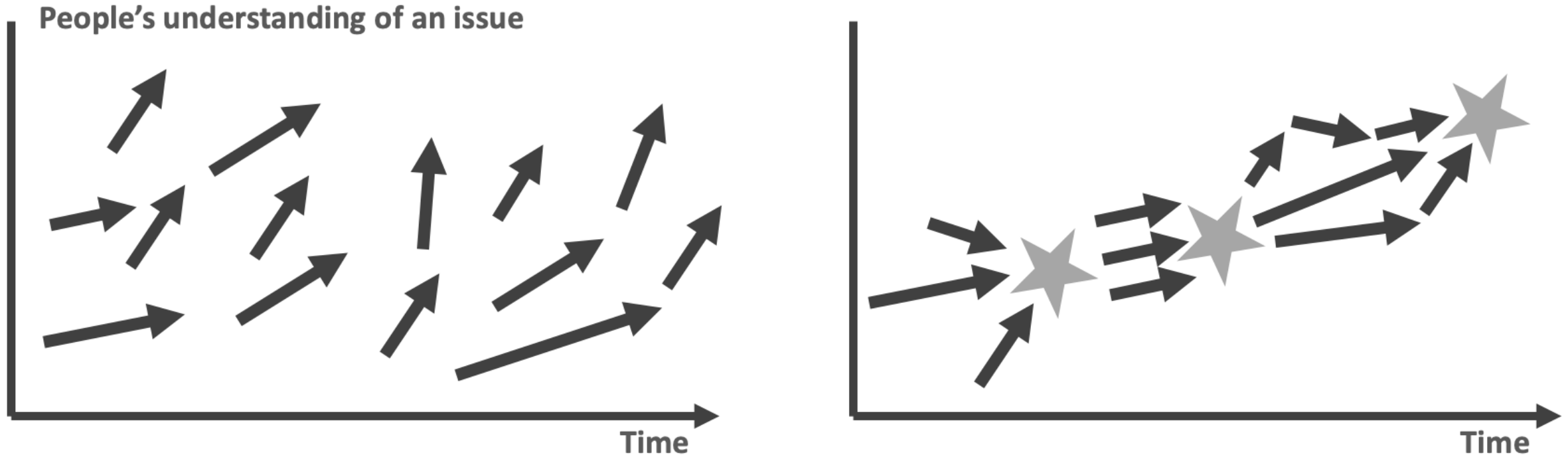
**Don't give up too early!**

Multiple swings are possible; ok if amplitude becomes less over time.





# Spread the Knowledge



Make sure everybody **really** understands the state of the thinking and the abstractions!

**Push and pull.**



**VALIDATE**

# Domain Specification

Trying to write clearly and understandably helps you think!

A document:

**Literature. A book. Explain, illustrate. Read on the subway.**

- Keep rationales brief. Point to issue tracker.
- Use informal models / diagrams to illustrate.
- Use lots of examples. Most people learn by example.
- Don't give all the details. Emphasize concepts and the gist.

**Not slides. Not issues. Not a tool tutorial.**





Papier ist geduldig.

Bubbles don't crash.



# Domain Implementation

You can't validate  
"just words"

You need an execu-  
table prototype  
of the language.

**MPS**

—





# Domain Implementation

You can't validate  
"just words"

You need an execu-  
table prototype  
of the language.

**MPS**

—

Formality forces  
consistency and  
completeness.

Execution helps  
with validation.

Must be fast so you  
can iterate daily.





# Let users play!

**Validate with simple examples  
using the domain implementation.**

**Users will understand semantics  
when they interact with the DI.  
Staring at models doesn't help.**





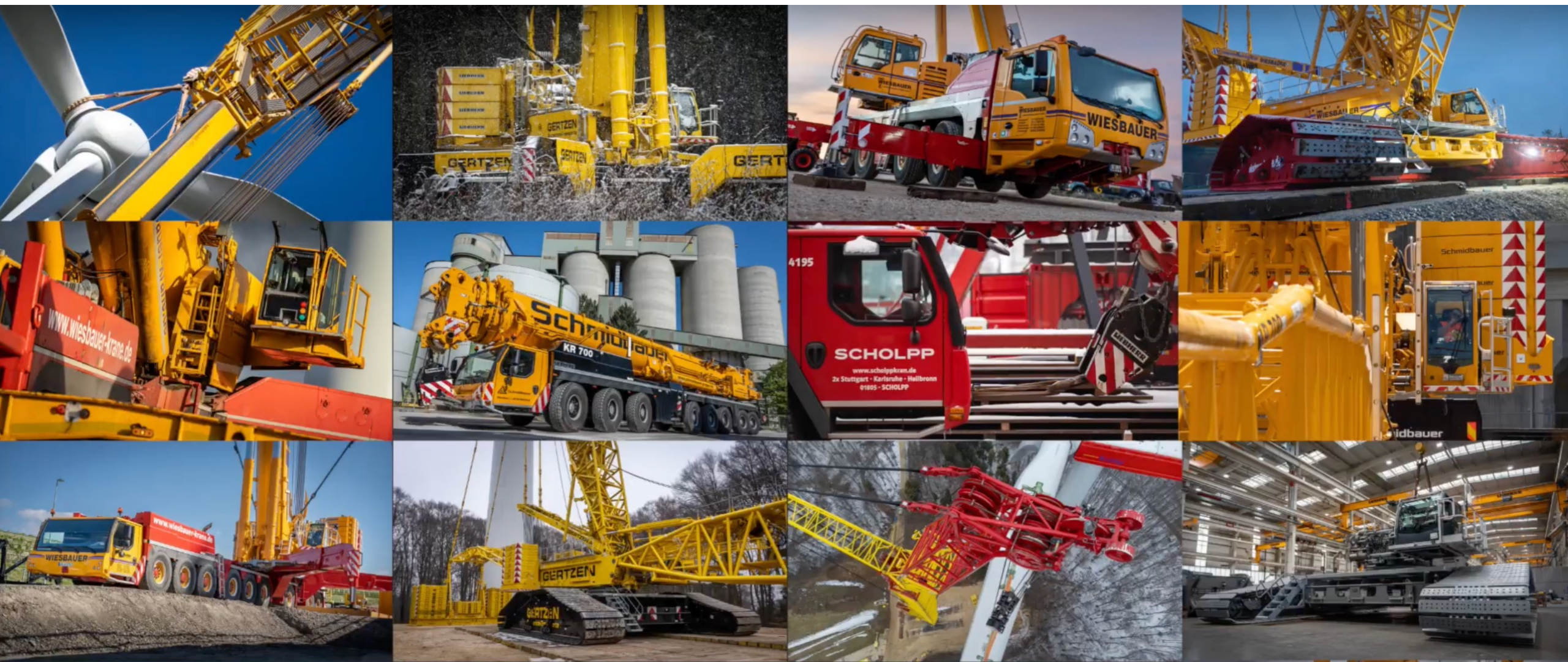
# Let users play!





# Build something real!

## Use the DI to implement representative realistic real-world cases





# Conceptual Review



**Eg., based on Cognitive Dimensions of Notations**

Abstraction gradient | Consistency | Diffuseness versus terseness |  
Error-proneness | Hard mental operations | Hidden dependencies |  
Role-expressiveness | Viscosity | Premature commitment





# Analyse Usage

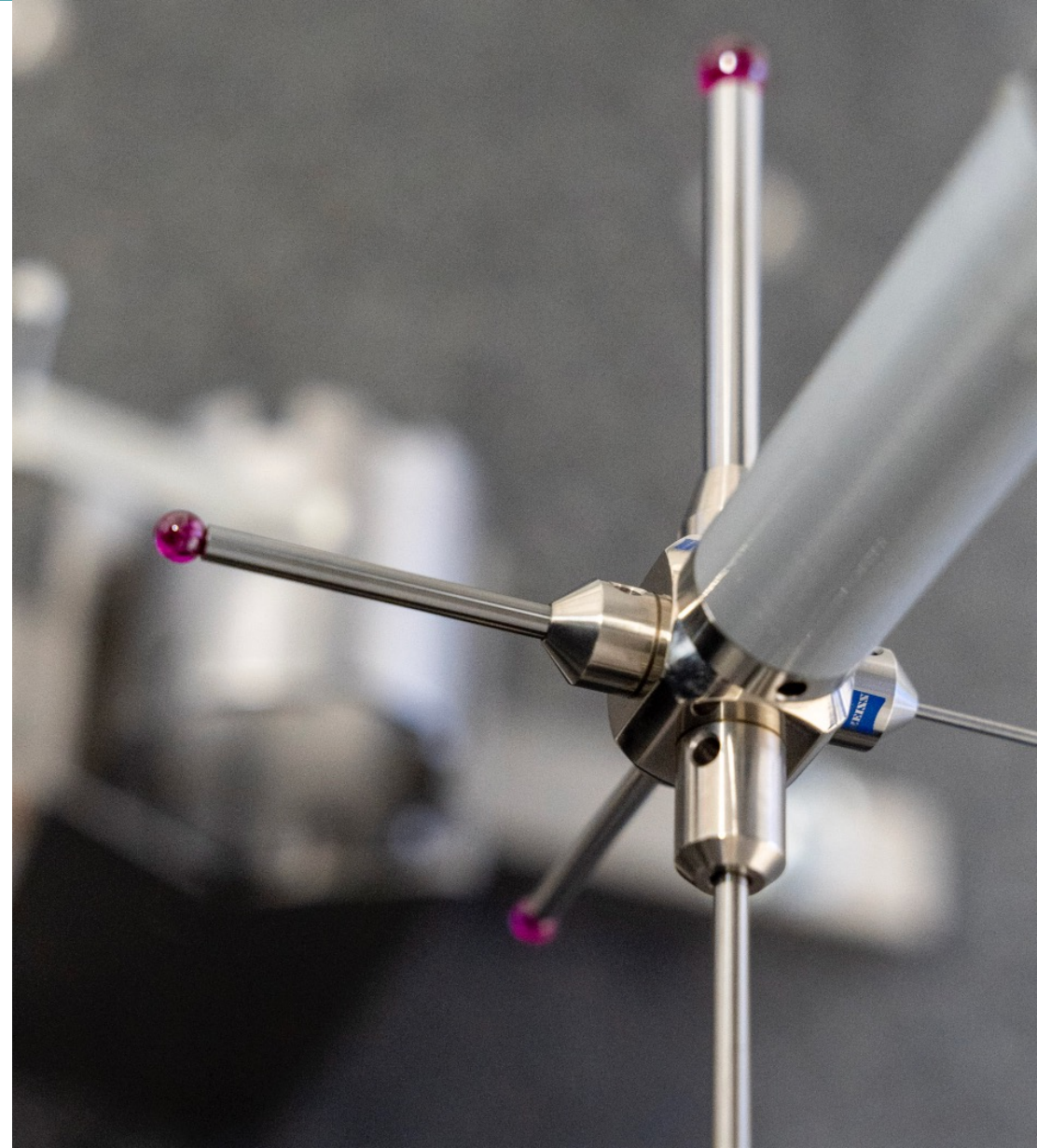
Review how concepts are **used**.

**'Misuse'** is relevant input.

Combined use suggest new abstraction

Quantitative data suggests trade-offs.

**Potentially automatable.**





**CROSS-CUTTING**

# Dealing with Feedback

## Ideal Case

- You **receive** feedback that uncovers a conceptual problem
- You **think** it through, then adapt the language accordingly
- In the next workshop you **report** the feedback, **explain the change** you made **ask for feedback** on that change

Be sure to **credit** the person who had the idea or provided the initial feedback.

**Small?** Fix it right then and there, don't create an issue.

**A bit bigger?** Write the issue while the feedback can read and check it.

# Dealing with Feedback

## Ideal Case

- You receive feedback that uncovers a conceptual problem
- You think it through, then adapt the language accordingly
- In the next workshop you report the feedback,
- explain the change you made
- ask for feedback on that change

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## Dangerous Case

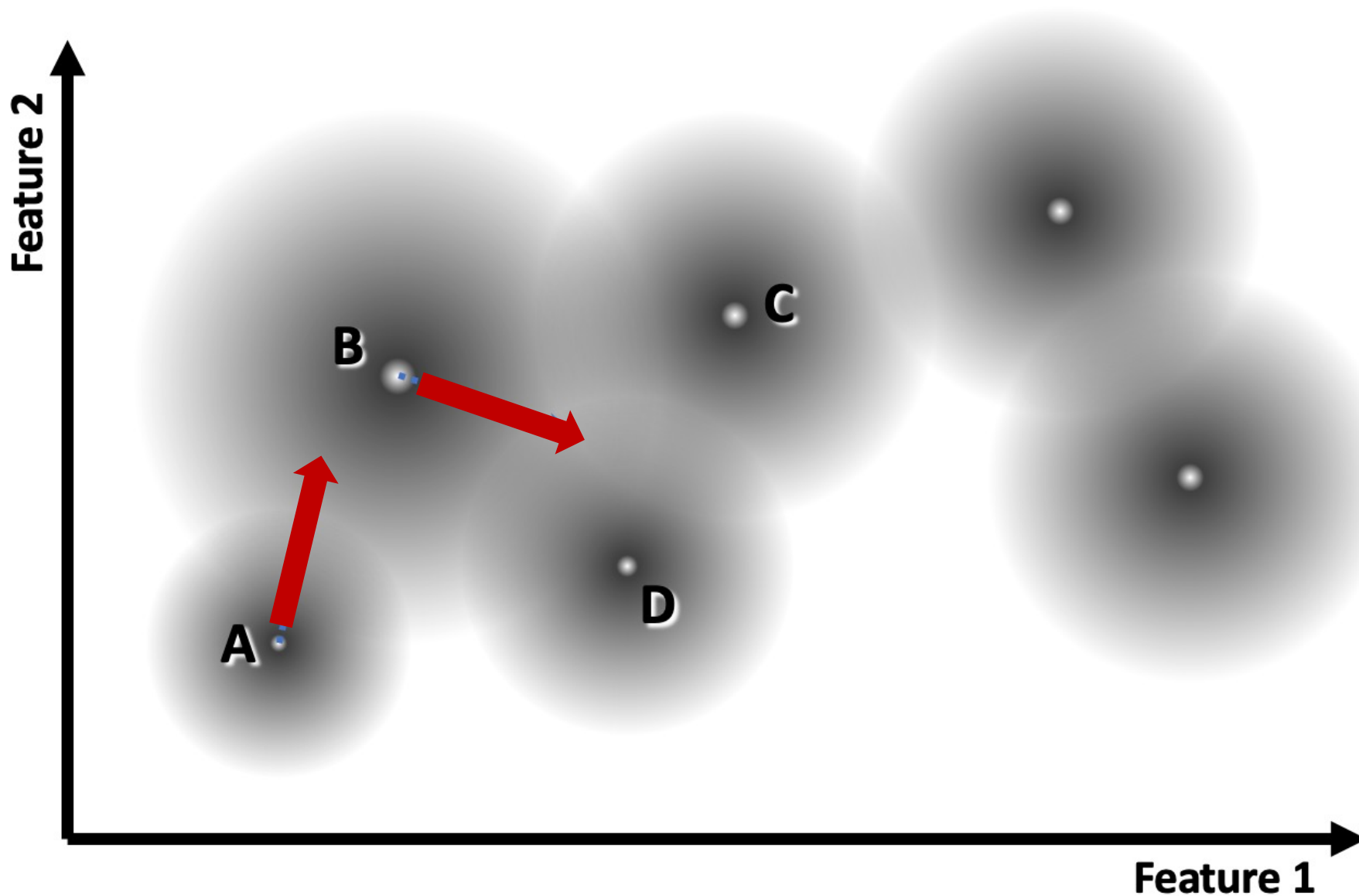
**BIG CHANGE**

Ask for **confirmation** or **evidence** before you make a big change.

... and then potentially **change** the overall set of abstractions.

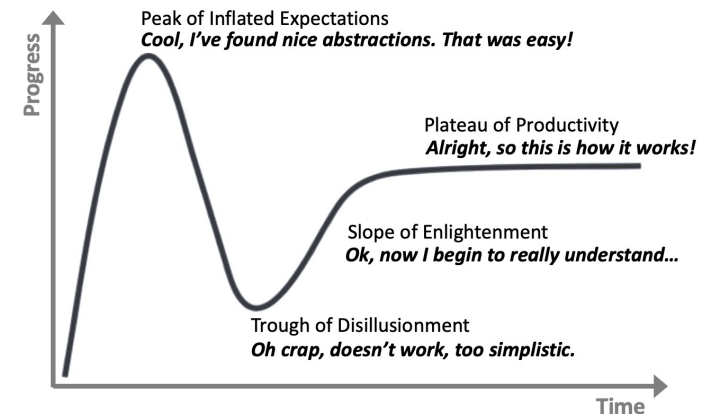


# Dealing with Feedback – Gravity Model of Evolution



You gotta be willing to  
rethink “everything” as  
new data comes in.

Hopefully doesn't happen ...







# I NEED YOUR FEEDBACK

**Encourage Feedback**

**Proof it by acting on it in a timely manner.**



# Dealing with Feedback

## Unhelpful Case

- **Too Complicated** as a general catch-all
  - Actually bad abstractions – change.
  - More flexible – demonstrate people why it's useful
  - Learning vs. steady-state – explain and teach (see the tradeoff in discussed earlier)
  - Status Quo vs. Future Needs – explain the goals and business direction
- **Superficial:** often because people didn't want to engage with the system but felt obliged to provide feedback (QA Team).
- **Unfair, unconstructive:** like superficial, but with personal pissedness. “I should have been consulted, I wasn't, so this sucks.”

# Great Demos





# Great Demos



**Don't Improvise!**

**WIESBAUER**  
[www.wiesbauer-krane.de](http://www.wiesbauer-krane.de)

# Great Demos

Create a **script**. Follow it. Practice.

Don't just click around. Always **narrate** & **explain** what you do.

Stop and **recap** at regular intervals.

Must be done by somebody who has a clue!

If something goes wrong

**timebox** the fix

or **jump** to next stage.

or **fallback** onto prerecorded version

Make **two people** do the demo: tool operator, big picture guy

Be clear about the **point** of the demo, discard other questions.

Flow **questions** during demo, others at the end.



# Great Demos

**Oh, and ...  
Don't Improvise!**





# Writing – Document Structure

+ Examples

## The pattern format is a great guide.

**Context.** Where are we coming from, where does the problem we want to solve occur?

**Problem.** What are we trying to solve or fix with what we describe in the text?

**Forces.** What influences govern the way in which we plan to solve the problem?

**Solution.** How in general are we approaching the problem and what is the 10,000-foot view of the solution?

**Details.** What are the relevant details of the solution, things that have to be kept in mind or addressed specifically?

**Trade-offs.** What are the pros and cons of the solution, ideally connecting to the forces and potential alternative solutions?

**Resulting context.** Where does this leave us; what do we do next?

# Writing – Smaller Structures

One **idea** per paragraph. Single level of detail per paragraph.

First the **big picture**. Then the details. Separately.

Make **reasoning** transparent, make **assumptions** explicit.

Justify **claims**.

Say explicitly when you change **aspect** or **viewpoint**.

Don't needlessly use **synonyms** for important concepts.

Use **bullet points** judiciously. Don't emulate powerpoint.

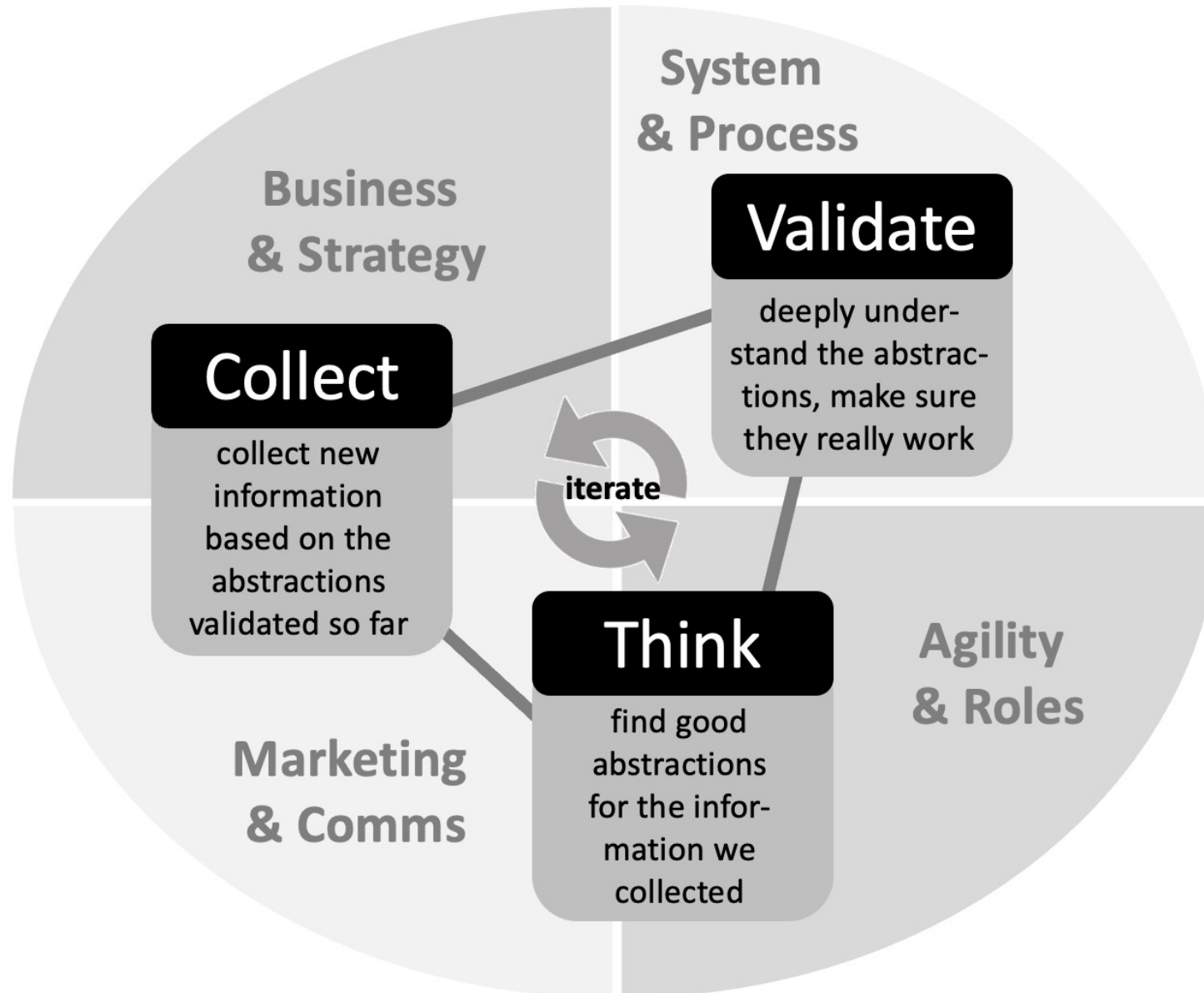
**Shorter** sentences are usually better sentences.

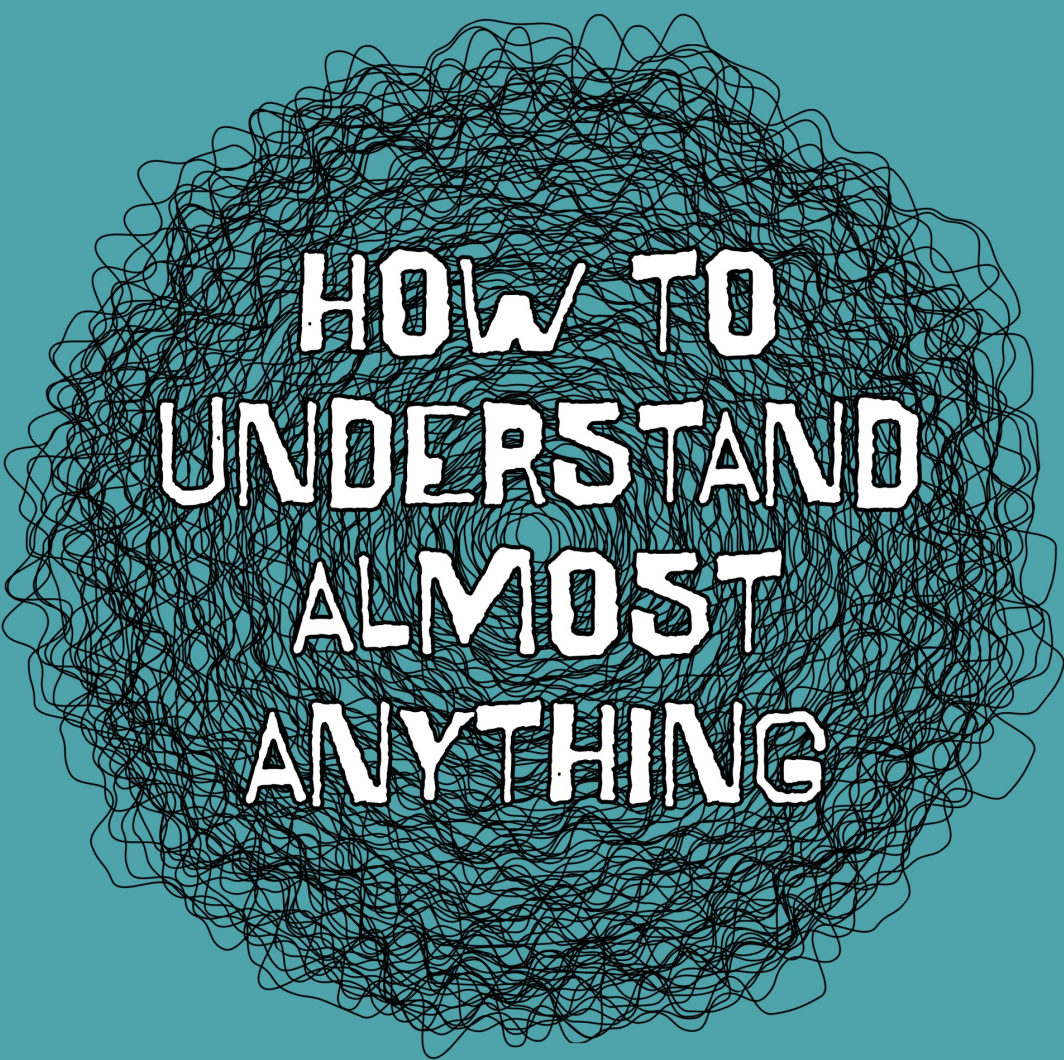
**Give your document time. Reread. Edit.**



OUTRO

# Additional Considerations





**HOW TO  
UNDERSTAND  
ALMOST  
ANYTHING**

# DOMAIN ANALYSIS FOR PRACTITIONERS

Based on the book of  
the same name:

<http://voelter.de/htuaa>

There's a discount  
code for the PDF  
version at Leanpub:



<https://leanpub.com/markusvoelter-htuaa/c/oop23>  
(expires end of February)

Ping me: <http://voelter.de/hello>